

STAFF REPORT

DATE: November 18, 2024
TO: Sacramento Regional Transit Board of Directors
FROM: Lisa Hinz, VP, Security, Safety, Customer Satisfaction & Facilities
SUBJ: AWARDING THE CONTRACT FOR SECURITY CAMERA SYSTEM UPGRADE TO HCI SYSTEMS, INC.

RECOMMENDATION

Adopt the Attached Resolution.

RESULT OF RECOMMENDED ACTION

Awarding the Contract for Security Camera System Upgrade to HCI Systems, Inc. will allow for the project to stay on schedule to comply with the Federal Emergency Management Agency Transit Security Grant Program (TSGP) grant deadline.

FISCAL IMPACT

The Total Bid price for the Contract is \$866,995.00. This contract will be funded entirely with TSGP federal funds.

DISCUSSION

On August 2, 2024, Staff released an Invitation for Bid for the Contract for Security Camera System Upgrade on the PlanetBids eProcurement portal. On August 30, 2024, Sacramento Regional Transit District (SacRT) received 5 bids in response to the subject IFB.

HCI Systems, Inc.	\$866,995.00
Studebaker Electric Inc.	\$899,462.00
Siemens*	\$924,452.36
3D Datacom	\$937,119.00
ExhibitOne Corporation	\$1,093,319.25

*While the Bid Results publicly posted on PlanetBids showed a bid of \$790,352.36 by Siemens, the Bid Pricing Form submitted by Siemens contained mathematical errors, which SacRT corrected following the methodology set out in the Invitation for Bid, which clearly states that the unit price submitted for any Bid Line Item will control over the total price listed for that item. After correcting these mathematical errors, the actual amount bid by Siemens was \$924,452.36.

Each bid was reviewed to determine the Bidder's responsiveness to the requirements of the Bid Documents. In addition to the mathematical errors noted above, the bid from Siemens contained a material irregularity and was deemed non-responsive, as was the Bid from ExhibitOne Corporation, which did not submit the legally-required Bid Bond and also neglected to complete several required forms.

After a thorough review of the bids, Staff determined that HCI Systems, Inc. was the lowest responsive and responsible bidder and also that the price of \$866,995.00 is fair and reasonable as it is within the Engineering Independent cost estimate of \$869,250.00 and also lower than several other competitive bids. A Notice of Intent to Award was issued September 30, 2024.

RESOLUTION NO. 2024-11-109

Adopted by the Board of Directors of the Sacramento Regional Transit District on this date:

November 18, 2024

AWARDING THE CONTRACT FOR SECURITY CAMERA SYSTEM UPGRADE TO HCI SYSTEMS, INC.

NOW, THEREFORE, BE IT HEREBY RESOLVED BY THE BOARD OF DIRECTORS OF THE SACRAMENTO REGIONAL TRANSIT DISTRICT AS FOLLOWS:

THAT, the Contract for Security Camera System Upgrade between Sacramento Regional Transit District, therein referred to as "SacRT," and HCI Systems, Inc., therein referred to as "Contractor," whereby Contractor agrees to complete the purchase and installation of the security camera system, as specified, for an amount not to exceed \$866,995.00 is hereby approved.

THAT, the General Manager/CEO is hereby authorized and directed to execute the foregoing contract.

PATRICK KENNEDY, Chair

A T T E S T:

HENRY LI, Secretary

By: _____
Tabetha Smith, Assistant Secretary